



At THE **BA+TTERY** SHOW  
by informa\*\*\*

#StorageSummit

**3 - 5 June 2025**  
Messe Stuttgart,  
Germany

# Post Show Report

The first edition of Energy Storage Summit Germany took place in Stuttgart, and was co-located with the Battery Show Europe. The aim of the event was to bring together the major players shaping the country's utility-scale storage landscape and explore key challenges and opportunities for the industry. The Summit also acted as a meeting point for these industry stakeholders to signpost the path forward, ensuring Germany remains a frontrunner on the increasingly competitive European energy storage stage.

Most of Germany's energy storage growth has historically been driven by the residential sector, however strong revenue models and deep liquidity have made Germany's utility-scale sector much more attractive to investors in recent years. This focus has been further strengthened by evolving regulatory frameworks in Germany, along with other European markets becoming saturated. The German regulator and TSOs also forecast that 24 GW of utility-scale energy storage will be integrated into the grid by 2037, indicating a huge new opportunity for the sector.

With a government targeting 80% renewables by 2030, excitement around the depth of energy trading markets and the high level of price volatility, there are clear market signals that the German energy storage industry is on the brink of huge growth.

Over three packed days in Stuttgart, our expert speakers explored themes such as the current regulatory landscape in Germany, incentives and challenges from the proposed 2028 capacity market, trading best practices, understanding merchant revenue opportunities, project finance and development challenges, and much more.

Next year, we're taking the conversation to Berlin in addition to Stuttgart, bringing even more developers and IPPs, investors, policymakers, TSOs, manufacturers, optimisers, traders and innovators together for two days of actionable insight, strategy and high-impact networking.

See you in 2026!



**Lucy Jacobson-Durham | Head of Content, Energy Storage Series**  
**2026 Speaking Opportunities**   
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## 2025 Event in Numbers

**335**  
Attendees



**02**  
Evening  
Functions



**10**  
Networking  
Sessions



**64**  
Speakers



**24**  
Sponsors &  
Exhibitors



# What Our Attendees Thought:

We surveyed our attendees and asked them how they would rate Energy Storage Summit Germany 2025 for the following:



Will you Attend  
Energy Storage  
Summit Germany  
in 2026?

**89%**  
said Yes



Quality of Speakers

**93%**  
said Very Good  
or Higher



Overall Rating of Event

**96%**  
said Very Good  
or Higher



Did the Conference  
Facilitate any New  
Business for You?

**55%**  
said Yes



Did you Make the  
Contacts that you  
Wanted to Make at  
the Summit?

**81%**  
said Yes



Networking & Quality  
of Meetings

**86%**  
said Good or Higher



Format of the  
Conference

**92%**  
said Good or Higher



Programme Structure  
& Timings

**94%**  
said Very Good  
or Higher



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2026 

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# Our 2025 Speakers Included:



**Anoucheh Bellefleur**  
Team Lead for Storage  
Market and Strategy  
**ABO Energy**



**Dr. Hadi Moztarzadeh**  
Head of Technology  
Trends  
**Advanced Propulsion  
Centre UK**



**Michelle Kwok**  
Business Development  
Manager, Energy  
Storage  
**Starlight Energy**



**Thomas Moeller**  
Co-Head of Renewables  
& Storage  
**KfW IPEX-Bank**



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Vice President, Asset  
Development  
**terralayr**



**Carlos Pérez  
Linkenheil**  
Head of Market Analysis  
Germany  
**AFRY**



**Charlotte Johnson**  
Global Head of Markets  
**Kraken**



**Charles Lesser**  
Partner  
**Alexa Capital**



**Jürgen Mayerhofer**  
CEO & Co-Founder  
**enspired**



**Christoph Bellin**  
Head Development &  
Projects  
**Alpiq**



**Dr. Benjamin Silcox**  
Project Manager  
**Apricum**



**Amanda Niklaus**  
Global Head of Markets  
**Ingrid Capacity**



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Director, Energy Storage  
Commercial  
**Aquila Clean Energy**



**Steffen Schülzchen**  
CEO  
**Entrix**



**Eva Zimmermann**  
Senior Associate  
**Aurora Energy  
Research**



**Amin Akherati**  
Associate Director  
**Berenberg**



**Cristina Mata Yandiola**  
Head of Grid  
**Electric Land**



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Executive Director  
**BW ESS**



**Friedrich Kunz**  
Senior Advisor  
**TenneT**



**Jan Richter**  
Director, Relationship  
Manager  
**Commerzbank**



**Andreas Metschke**  
Vice President, Energy  
Origination  
**Copenhagen  
Infrastructure Partners  
(CIP)**



**Sebastian Schleich**  
Senior Specialist for  
National and European  
Capacity Mechanisms  
**TransnetBW GmbH**



**Filip Hes**  
Co-Founder and CEO  
**Delta Capacity AB**



**Markus Reuß**  
Senior Project  
Developer, Renewables  
**EB-SIM**

# 2025 Key Themes

“ All the relevant faces and topics of the BESS universe in one spot ”  
- Entelios AG



**Why Now?  
Business Models  
& Market  
Opportunities**



**The Current  
Regulatory  
Landscape in  
Germany**



**The Impact of a  
German Capacity  
Market**



**Trading Best Practice  
& Merchant Revenue  
Opportunities**



**Highlighting  
Project Development  
& Delivery**



**Harnessing  
Decentralized  
Flexible Assets**



I would recommend attending this event to gain insights into the latest investor perspectives, understand grid operator needs and get an idea of the direction of travel for the industry. - **EnBW Trading**



# Key Sessions from Day 1 - Policy & Regulatory Landscape

“ An opportunity to meet people in the field,  
who have influence to make decisions ”  
- Hybrid Greentech

## From Bottleneck to Boost? The Shifting Political Landscape for Energy Storage in Germany



**Jonas Rex-Quincke**

Senior Manager, Electrification and  
Climate Division  
**ZVEI**

## Regulation Leading to Revenue: Navigating the Complex Regulatory Landscape for Energy Storage



**Philipp Hesel**

Associate  
**Aurora Energy Research**



**Tobias Nitsch**

Growth Manager  
**Fluence**



**Stefan Tait**

Executive Director, Germany  
**Harmony Energy**



**Benedikt Deuchert**

Head of Business Development  
& Regulatory Affairs  
**Kyon Energy**

## The Impact of a German Capacity Market: Revenue Lifeline or Regulatory Trap?



**Lars Stephan**

Director of Policy, EMEA  
**Fluence**



**Philipp Merk**

Founder & Managing Director  
**Kyon Energy**



**Andreas Metschke**

Andreas Metschke  
Vice President, Energy  
Origination  
**Copenhagen  
Infrastructure Partners  
(CIP)**



**Sebastian Schleich**

Senior Specialist for National  
and European Capacity  
Mechanisms  
**TransnetBW GmbH**



**Kilian Leykam**

Director, Energy Storage  
Commercial  
**Aquila Clean Energy**

## Grid Tariff Structures: What's on the Horizon?



**Thomas König**

Senior Regulatory Expert  
**enspired**



**Markus Reuß**

Senior Project Developer,  
Renewables  
**EB-SIM**



**Friedrich Kunz**

Senior Advisor  
**TenneT**

# Key Sessions from Day 2 - Market & Revenues

“Very relevant event with a lot of industry participants' present, great place to speak to multiple clients. - Rabobank”

## Investor Insight: Opportunities and Challenges of Enabling Flexible Infrastructure Assets

MODERATOR



**Charles Lesser**  
Partner  
Alexa Capital



**Christoph Bellin**  
Head Development & Projects  
Alpiq



**Jan Richter**  
Director, Relationship  
Manager  
Commerzbank



**Kristian Dyrholm**  
Managing Director,  
Investment Team  
Copenhagen  
Infrastructure Partners  
(CIP)



**Roberto Jiménez**  
Executive Director  
BW ESS



**Philipp Hirche**  
Partner  
GreenCap Partners



**Amin Akherati**  
Associate Director  
Berenberg

## The Money Maker: Dynamic Revenue Streams for BESS in Germany

MODERATOR



**Carlos Pérez Linkenheil**  
Head of Market Analysis  
Germany  
AFRY



**Alexander Kofink**  
CEO  
CyberGrid



**Charlotte Johnson**  
Global Head of Markets  
Kraken



**Amanda Niklaus**  
Global Head of Markets  
Ingrid Capacity



**Michael Miller**  
Head of Digital Business  
Platform Renewables  
EnBW



**Jürgen Mayerhofer**  
CEO & Co-Founder  
enspired

## Exploring the Current Business Case for Energy Storage and How it Differs from Other European Markets

MODERATOR



**Chris Pritchett**  
Partner  
Shoosmiths LLP



**Kai Becker**  
Chief Development  
Officer  
Energy2market



**Harald Ott**  
Team Lead Flexibility  
Services  
Verbund AG



**Anoucheh Bellefleur**  
Team Lead for Storage  
Market and Strategy  
ABO Energy



**Michael Darzi**  
Commercial Associate  
Gore Street Capital



**Thomas Moeller**  
Co-Head of  
Renewables & Storage  
KfW IPEX-Bank



**Lars Löhle**  
Chief Commercial  
Officer  
Entrix

## Key Sessions from Day 3 - Deployment

### Challenges of Managing Utility-Scale Energy Storage



**Leon Gosh**

Founder & Managing Director  
**Cellect Energy**

### An Overview of the Regulatory Landscape Shaping the European Battery Industry: Implications for Investment Decisions



**Julian Hetherington**

Director, Automotive Transformation  
**Advanced Propulsion Centre UK**

### Learning from the BESST: Bringing International Expertise to German Energy Storage

MODERATOR



**Valerie Mahar**

Vice President, Asset  
Development  
**terralayr**



**Cristina Mata  
Yandiola**

Head of Grid  
**Electric Land**



**Tom Smout**

Head of Energy  
Storage  
**LCP Delta**



**Tom Blackwood**  
Investment Manager  
**Octopus Energy  
Generation**



**Filip Hes**  
Co-Founder and CEO  
**Delta Capacity AB**



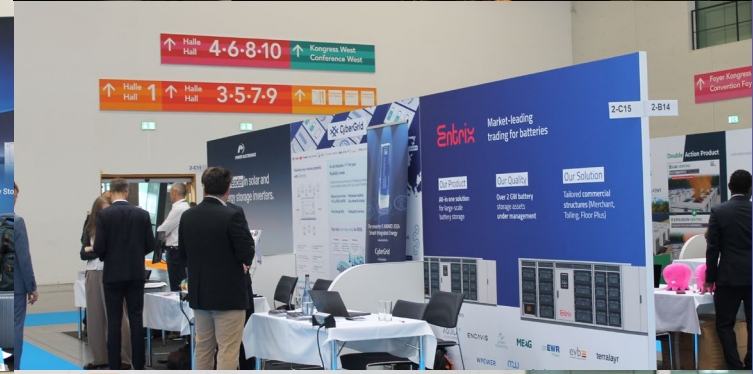
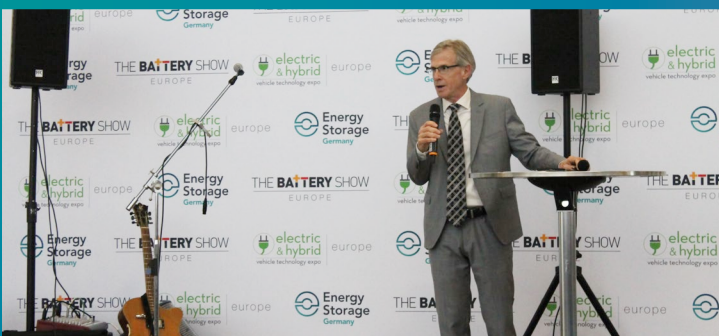
**Michelle Kwok**  
Business Development  
Manager, Energy  
Storage  
**Starlight Energy**



**William Coffey**  
Senior Investment  
Associate  
**Gore Street Capital**

# Companies That Attended





# Energy Storage Delegate Profiles

## C-Level Attendees

- » Chief Business Development Officer
- » Chief Commercial Officer
- » Chief Development Officer
- » Chief Executive Officer
- » Chief Executive Officer & Co-Founder
- » Chief Financial Officer
- » Chief Information Officer
- » Co-Founder & Chief Executive Officer
- » Country Head
- » Country Manager, Direct Access
- » Country Manager, Germany
- » Founder & Chief Executive Officer
- » Founder Director
- » Founder's Associate
- » Partner & Head of Investment Europe
- » President

15%

## Market Analysts & Other Experts

- » Analyst
- » Asset Development Associate
- » Automotive & Electrification Expert
- » Battery Energy Storage System Originator
- » Battery Passport Expert
- » Consultant
- » Country Lead for Power Purchase Agreement & Battery Energy Storage System Transaction in Germany
- » Country Lead, Germany
- » Electrical Engineer
- » Energy Market Analyst
- » Energy Storage & Distributed Generation Expert
- » European Business Development Lead
- » Expert for Ancillary Services Markets
- » Expert for Battery Storage Systems
- » Flexibility & Storage Originator
- » Flexibility Originator
- » Flexibility Structurer
- » Grid Expert
- » Investment Associate
- » Lead Energy Storage Advisor
- » Market Analyst
- » Power Purchase Agreement Lead, Europe & Japan
- » Principal Advisor Structured Finance
- » Product & Applications Team Leader
- » Project Development Associate
- » Research Associate
- » Return Energy
- » Senior Analyst, Battery Energy Storage System Lead
- » Technical Engineer
- » Technical Lead, Battery Energy Storage System
- » Technical Project Engineer
- » Technical Solution Engineer
- » Value Chain Localisation Engineer

20%

## Directors/Heads/VPs

- » Associate Director of Banking for Energy Transition
- » Co-Head of Renewables & Storage
- » Commercial Director
- » Deputy Head of Business Development
- » Director of Automotive Transformation
- » Director of Commercial Asset Management
- » Director of Development
- » Director of Energy Storage
- » Director of European Power & Gas Trading
- » Director of Finance
- » Director of Grid & Policy
- » Director of Policy, Europe, Middle East & Africa
- » Director of Project Finance
- » Director of Project Finance
- » Director of Relationship Management
- » Director of Sales
- » Director of Sales Europe, Middle East & Africa
- » Director of Strategy
- » Director of System Design & Innovation
- » Executive Director of Banking for Energy Transition
- » Executive Director of Project Finance
- » Executive Director, Germany
- » Global Head of Markets
- » Head of Application Engineering, Large Scale Central Europe
- » Head of Battery Energy Storage System
- » Head of Battery Vertical
- » Head of Business Development
- » Head of Business Development & Regulatory Affairs
- » Head of Business Development, Germany
- » Head of Co-Development Solar, Germany, Austria, Switzerland & Benelux
- » Head of Development
- » Head of Development & Projects
- » Head of Energy Storage
- » Head of Energy Storage Germany, Austria, Switzerland
- » Head of Flexibility & Structured Transactions
- » Head of Global Engineering Northern Central & Eastern Europe
- » Head of Green Energy
- » Head of Grid
- » Head of Innovation
- » Head of Investments & Business Development
- » Head of Large Scale Sales, Central Europe
- » Head of Marketing
- » Head of Origination Germany, Austria, Switzerland
- » Head of Power Trading
- » Head of Project Development
- » Head of Renewable Energy Development, Germany
- » Head of Sales
- » Head of Sales Europe, Middle East & Africa
- » Head of Sales, Battery Energy Storage
- » Head of Sales, Division
- » Head of Storage
- » Investment Director
- » Investment Director, Energy Storage
- » Investment Director, Europe
- » Managing Director
- » Managing Partner, Germany
- » Vice President
- » Vice President, Asset Development
- » Vice President, Business Development
- » Vice President, Energy Origination
- » Vice President, Energy Storage
- » Vice President, Strategy & Commercial

35%

30%

## Managers & Senior Managers

- » Account Manager
- » Asset Manager
- » Associate
- » Associate Consultant
- » Associate Project Finance
- » Automation & Digital Business Manager
- » Battery Energy Storage System Project Manager
- » Business Development Manager
- » Business Development Manager, Battery Energy Storage System
- » Business Development Manager, Large Scale Energy Storage
- » Business Development Manager, Storage
- » Commercial Associate
- » Commercial Manager
- » Community Lead Sales
- » Contract Manager
- » Deal Originator & Structurer
- » European Sales Executive
- » Finance Advisor
- » General Manager
- » Global Strategic Account Manager
- » Growth & Strategy Manager
- » Growth Manager
- » Investment Manager
- » Key Account Manager
- » Large Scale Energy Storage Key Account Manager
- » Manager, Strategy & Corporate Development
- » Marketing Manager
- » Markets & Regulation Manager
- » Origination Manager Photovoltaic & Battery Energy Storage System
- » Power Purchase Agreement Origination Manager
- » Product & Key Account Manager
- » Product & Business Development Manager
- » Product Manager
- » Product Manager Battery Energy Storage System
- » Project Development Manager
- » Project Manager
- » Project Manager Photovoltaic
- » Projects Lead
- » Regional Project Manager
- » Relationship Manager
- » Sales & Business Development Manager
- » Sales Development Associate
- » Sales Development Representative
- » Sales Manager
- » Sales Manager, Utilities
- » Sales Representative
- » Senior Business Development Manager
- » Senior Development Manager, Europe
- » Senior Investment Manager
- » Senior Manager, Investments
- » Senior Manager, Strategy & Product Management
- » Senior Product Manager
- » Senior Product Manager
- » Senior Project Origination Manager Solar, Germany, Austria, Switzerland & Benelux
- » Senior Sales Expert
- » Senior Sales Manager
- » Solution & Technical Support Manager, Large Scale Energy Storage
- » Solutions Manager
- » Team Manager Storage Markets & Strategy
- » Technical Manager
- » Technical Sales Representative

# Our Forthcoming Events Include:



## Energy Storage SERIES

Energy Storage Summit <b>Central Eastern Europe</b>	23 - 24 September 2025 <b>Warsaw, Poland</b>
Energy Storage Summit <b>Asia</b>	7 - 8 October 2025 <b>Manila, Philippines</b>
Energy Storage Summit <b>Latin America</b>	14 - 15 October 2025 <b>Santiago, Chile</b>
Energy Storage Summit <b>India</b>	31 Oct - 1 November 2025 <b>New Delhi, India</b>
Energy Storage Awards	20 November 2025 <b>London, UK</b>
Energy Storage Summit	24 - 25 February 2026 <b>London, UK</b>
Energy Storage Summit <b>Australia</b>	17 - 18 March 2026 <b>Sydney, Australia</b>
Energy Storage Summit <b>USA</b>	24 - 25 March 2026 <b>Dallas, Texas</b>
Energy Storage Summit <b>Middle East</b>	7 - 9 April 2026 <b>Dubai, UAE</b>

[View our Energy Storage Summit Series >](#)



## Battery Asset Management SERIES

Battery Asset Management <b>Australia</b>	26 - 27 August 2025 <b>Sydney, Australia</b>
Battery Asset Management <b>UK &amp; Ireland</b>	14 - 15 October 2025 <b>London, UK</b>
Battery Asset Management <b>USA</b>	11 - 12 November 2025 <b>San Diego, CA, USA</b>
Battery Asset Management <b>Europe</b>	2 - 3 December 2025 <b>Rome, Italy</b>

[View our Battery Asset Management Series >](#)

## Our Co-located Shows

THE <b>BATTERY</b> SHOW INDIA	30 Oct - 1 Nov 2025 <b>India Expo Mart &amp; Centre, Greater Noida</b>
 Middle East Energy Dubai	7-9 April 2026 <b>Dubai World Trade Centre, UAE</b>
THE <b>BATTERY</b> SHOW EUROPE	9-11 June 2026 <b>Stuttgart, Germany</b>

# Join us next year!



At THE **BAT**TERY SHOW

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**9-11 June 2026 | Messe Stuttgart, Germany**

Contact the team to find out more about  
sponsoring, speaking or attending in 2026

[sm.energystorage@informa.com](mailto:sm.energystorage@informa.com) >>

### Unrivalled News Coverage

In-depth analysis on important topics and industry developments, covering notable projects, business models, policies and regulations, technical innovations and more, makes the website, with a dedicated team of full-time editors and writers located around the globe, an essential resource for anyone within the energy storage value chain.

#### FEATURES

## Eco Stor puts largest BESS in Germany online, former majority owner building Finland project

By Cameron Murray

June 6, 2025

Europe Grid Scale Business, Technology

LinkedIn Twitter Reddit Facebook Email



Eco Stor Germany's project in Bollingstedt, the largest in the country, it said. Image: Eco Stor via LinkedIn.

Owner-operator Eco Stor has connected what it claimed is the largest BESS in Germany to the grid, while its former majority owner is going to build a BESS in Finland.

The inauguration of the 103.5MW/238MWh battery energy storage system (BESS) project in Bollingstedt, Schleswig-Holstein, was announced yesterday (5 June) by the company on LinkedIn. It has been developed and deployed in partnership with developer EPW.

#### NEWS

## Entrix to optimise MEAGs 231MWh fully – merchant Germany BESS

By Cameron Murray

June 5, 2025

Europe Grid Scale Software & Optimisation, Business, Technology

LinkedIn Twitter Reddit Facebook Email



Delegates at the Energy Storage Summit Germany 2025, where the finalisation of BESS was a huge topic. Entrix's stand is just visible behind the Solar Media stand.

Asset manager MEAG has acquired a 92.5MW/231MWh BESS in Germany, fully merchant Entrix will trade in the electricity market.

MEAG, the asset manager of insurance firms Munich Re and ERGO Group, has completed the acquisition of the Metelen battery energy storage system (BESS). Optimisation firm Entrix will trade the asset in the North Rhine-Westphalia, once it becomes operational in the second half of 2025.

#### NEWS

## Germany: Regulatory challenges and uncertainty threaten Europe's 'hottest' energy storage market

By Cameron Murray

June 3, 2025

Europe Grid Scale Policy, Business, Market Analysis

LinkedIn Twitter Reddit Facebook Email



Germany is regularly described as Europe's hottest market for energy storage, but its current regulatory framework is holding it back and changes down the line are also a concern.

That was the message from the opening panel at our publisher Solar Media's inaugural Energy Storage Summit Germany, which kicked off today (3 June) in Stuttgart.

#### NEWS

## Samsung SDI signs large-scale battery storage supply deal with Germany's Tesvolt

By Andy Colthorpe

June 12, 2025

Europe Grid Scale, Distributed Business, Products, Software & Optimisation

LinkedIn Twitter Reddit Facebook Email



Samsung SDI will supply megawatt-scale battery storage solutions to Germany-headquartered commercial and industrial (C&I) segment specialist Tesvolt.


The South Korean battery manufacturer and storage system technology provider announced the supply deal yesterday (11 June) for two products in the company's Samsung Battery Box (SBB) containerised 20-foot battery energy storage system (BESS) enclosure range.

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## Programme and Speakers



**Lucy Jacobson-Durham**

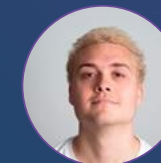
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## Editorial



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A SOLAR MEDIA EVENT

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