



SUMMIT

At THE **BATTERY SHOW**

by informa...

#StorageSummit

3 - 5 June 2025  
Messe Stuttgart,  
Germany

# Post Show Report

The first edition of Energy Storage Summit Germany took place in Stuttgart, and was co-located with the Battery Show Europe. The aim of the event was to bring together the major players shaping the country's utility-scale storage landscape and explore key challenges and opportunities for the industry. The Summit also acted as a meeting point for these industry stakeholders to signpost the path forward, ensuring Germany remains a frontrunner on the increasingly competitive European energy storage stage.

Most of Germany's energy storage growth has historically been driven by the residential sector, however strong revenue models and deep liquidity have made Germany's utility-scale sector much more attractive to investors in recent years. This focus has been further strengthened by evolving regulatory frameworks in Germany, along with other European markets becoming saturated. The German regulator and TSOs also forecast that 24 GW of utility-scale energy storage will be integrated into the grid by 2037, indicating a huge new opportunity for the sector.

With a government targeting 80% renewables by 2030, excitement around the depth of energy trading markets and the high level of price volatility, there are clear market signals that the German energy storage industry is on the brink of huge growth.

Over three packed days in Stuttgart, our expert speakers explored themes such as the current regulatory landscape in Germany, incentives and challenges from the proposed 2028 capacity market, trading best practices, understanding merchant revenue opportunities, project finance and development challenges, and much more.

Next year, we're taking the conversation to Berlin in addition to Stuttgart, bringing even more developers and IPPs, investors, policymakers, TSOs, manufacturers, optimisers, traders and innovators together for two days of actionable insight, strategy and high-impact networking.

See you in 2026!



**Lucy Jacobson-Durham | Head of Content, Energy Storage Series**

**2026 Speaking Opportunities**

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**2025 Event in Numbers**

**335**  
Attendees



**02**  
Evening  
Functions



**10**  
Networking  
Sessions



**64**  
Speakers



**24**  
Sponsors &  
Exhibitors



# What Our Attendees Thought:

We surveyed our attendees and asked them how they would rate Energy Storage Summit Germany 2025 for the following:

**Q**

Will you Attend  
Energy Storage  
Summit Germany  
in 2026?

**89%**  
said Yes



**Quality of Speakers**

**93%**  
said Very Good  
or Higher



**Overall Rating of Event**

**96%**  
said Very Good  
or Higher



**Did the Conference  
Facilitate any New  
Business for You?**

**55%**  
said Yes



**Q**

Did you Make the  
Contacts that you  
Wanted to Make at  
the Summit?

**81%**  
said Yes



**Networking & Quality  
of Meetings**

**86%**  
said Good or Higher



**Format of the  
Conference**

**92%**  
said Good or Higher



**Programme Structure  
& Timings**

**94%**  
said Very Good  
or Higher



Contact us to  
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sponsorship for  
2026 

# Thank You To Our 2025 Sponsors and Partners

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## Silver Sponsors



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## Exhibitors



## Editorial Partner

# Our 2025 Speakers Included:



**Anoucheh Bellefleur**  
Team Lead for Storage  
Market and Strategy  
**ABO Energy**



**Dr. Hadi Moztarzadeh**  
Head of Technology  
Trends  
**Advanced Propulsion  
Centre UK**



**Michelle Kwok**  
Business Development  
Manager, Energy  
Storage  
**Starlight Energy**



**Thomas Moeller**  
Co-Head of Renewables  
& Storage  
**KfW IPEX-Bank**



**Valerie Maher**  
Vice President, Asset  
Development  
**terraleyr**



**Carlos Pérez  
Linkenheil**  
Head of Market Analysis  
Germany  
**AFRY**



**Charlotte Johnson**  
Global Head of Markets  
**Kraken**



**Charles Lesser**  
Partner  
**Alexa Capital**



**Jürgen Mayerhofer**  
CEO & Co-Founder  
**enspired**



**Christoph Bellin**  
Head Development &  
Projects  
**Alpiq**



**Dr. Benjamin Silcox**  
Project Manager  
**Apricum**



**Amanda Niklaus**  
Global Head of Markets  
**Ingrid Capacity**



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Director, Energy Storage  
Commercial  
**Aquila Clean Energy**



**Steffen Schülzchen**  
CEO  
**Entrix**



**Eva Zimmermann**  
Senior Associate  
**Aurora Energy  
Research**



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Associate Director  
**Berenberg**



**Cristina Mata Yandiola**  
Head of Grid  
**Electric Land**



**Roberto Jiménez**  
Executive Director  
**BW ESS**



**Friedrich Kunz**  
Senior Advisor  
**TenneT**



**Jan Richter**  
Director, Relationship  
Manager  
**Commerzbank**



**Andreas Metschke**  
Vice President, Energy  
Origination  
**Copenhagen  
Infrastructure Partners  
(CIP)**



**Sebastian Schleich**  
Senior Specialist for  
National and European  
Capacity Mechanisms  
**TransnetBW GmbH**



**Filip Hes**  
Co-Founder and CEO  
**Delta Capacity AB**



**Markus Reuß**  
Senior Project  
Developer, Renewables  
**EB-SIM**

# 2025 Key Themes

“ All the relevant faces and topics of the BESS universe in one spot ”  
- Entelios AG



Why Now?  
Business Models  
& Market  
Opportunities



The Current  
Regulatory  
Landscape in  
Germany



The Impact of a  
German Capacity  
Market



Trading Best Practice  
& Merchant Revenue  
Opportunities



Highlighting  
Project Development  
& Delivery



Harnessing  
Decentralized  
Flexible Assets

“ I would recommend attending this event to gain insights into the latest investor perspectives, understand grid operator needs and get an idea of the direction of travel for the industry. - EnBW Trading ”

# Key Sessions from Day 1 - Policy & Regulatory Landscape

An opportunity to meet people in the field, who have influence to make decisions  
- Hybrid Greentech

## From Bottleneck to Boost? The Shifting Political Landscape for Energy Storage in Germany



**Jonas Rex-Quincke**

Senior Manager, Electrification and Climate Division  
**ZVEI**

MODERATOR



**Philipp Hesel**  
Associate  
**Aurora Energy Research**



**Tobias Nitsch**  
Growth Manager  
**Fluence**



**Stefan Tait**  
Executive Director, Germany  
**Harmony Energy**



**Benedikt Deuchert**  
Head of Business Development & Regulatory Affairs  
**Kyon Energy**

## The Impact of a German Capacity Market: Revenue Lifeline or Regulatory Trap?



**Lars Stephan**  
Director of Policy, EMEA  
**Fluence**



**Philipp Merk**  
Founder & Managing Director  
**Kyon Energy**



**Andreas Metschke**  
Andreas Metschke  
Vice President, Energy  
Origination  
**Copenhagen Infrastructure Partners (CIP)**



**Sebastian Schleich**  
Senior Specialist for National and European Capacity Mechanisms  
**TransnetBW GmbH**



**Kilian Leykam**  
Director, Energy Storage Commercial  
**Aquila Clean Energy**



**Thomas König**  
Senior Regulatory Expert  
**inspired**



**Markus Reuß**  
Senior Project Developer, Renewables  
**EB-SIM**



**Friedrich Kunz**  
Senior Advisor  
**TenneT**

## Regulation Leading to Revenue: Navigating the Complex Regulatory Landscape for Energy Storage



**Philipp Hesel**  
Associate  
**Aurora Energy Research**



**Stefan Tait**  
Executive Director, Germany  
**Harmony Energy**



**Benedikt Deuchert**  
Head of Business Development & Regulatory Affairs  
**Kyon Energy**

“Very relevant event with a lot of industry participants' present, great place to speak to multiple clients. - Rabobank”

# Key Sessions from Day 2 - Market & Revenues

## Investor Insight: Opportunities and Challenges of Enabling Flexible Infrastructure Assets



**Charles Lesser**  
Partner  
Alexa Capital



**Christoph Bellin**  
Head Development & Projects  
Alpiq



**Jan Richter**  
Director, Relationship Manager  
Commerzbank



**Kristian Dyrholm Bunggaard**  
Managing Director,  
Investment Team  
Copenhagen  
Infrastructure Partners  
(CIP)



**Roberto Jiménez**  
Executive Director  
BW ESS



**Philipp Hirche**  
Partner  
GreenCap Partners



**Amin Akherati**  
Associate Director  
Berenberg

## The Money Maker: Dynamic Revenue Streams for BESS in Germany



**Carlos Pérez Linkenheil**  
Head of Market Analysis  
Germany  
AFRY



**Alexander Kofink**  
CEO  
CyberGrid



**Charlotte Johnson**  
Global Head of Markets  
Kraken



**Amanda Niklaus**  
Global Head of Markets  
Ingrid Capacity



**Michael Miller**  
Head of Digital Business  
Platform Renewables  
EnBW



**Jürgen Mayerhofer**  
CEO & Co-Founder  
enspired

## Exploring the Current Business Case for Energy Storage and How it Differs from Other European Markets



**Chris Pritchett**  
Partner  
Shoosmiths LLP



**Kai Becker**  
Chief Development Officer  
Energy2market



**Harald Ott**  
Team Lead Flexibility Services  
Verbund AG



**Anoucheh Bellefleur**  
Team Lead for Storage Market and Strategy  
ABO Energy



**Michael Darzi**  
Commercial Associate  
Gore Street Capital



**Thomas Moeller**  
Co-Head of Renewables & Storage  
KfW IPEX-Bank



**Lars Löhle**  
Chief Commercial Officer  
Entrix

Great event to connect and exchange ideas.  
- Energy Solutions Group

## Key Sessions from Day 3 - Deployment

### Challenges of Managing Utility-Scale Energy Storage



**Leon Gosh**

Founder & Managing Director  
**Collect Energy**

### An Overview of the Regulatory Landscape Shaping the European Battery Industry: Implications for Investment Decisions



**Julian Hetherington**

Director, Automotive Transformation  
**Advanced Propulsion Centre UK**

### Learning from the BEEST: Bringing International Expertise to German Energy Storage

**MODERATOR**



**Valerie Mahar**  
Vice President, Asset  
Development  
**terralayr**



**Cristina Mata  
Yandiola**  
Head of Grid  
Electric Land



**Tom Smout**  
Head of Energy  
Storage  
**LCP Delta**



**Tom Blackwood**  
Investment Manager  
**Octopus Energy  
Generation**



**Filip Hes**  
Co-Founder and CEO  
**Delta Capacity AB**



**Michelle Kwok**  
Business Development  
Manager, Energy  
Storage  
**Starlight Energy**



**William Coffey**  
Senior Investment  
Associate  
**Gore Street Capital**

# Companies That Attended





# Gallery



# Energy Storage

## Delegate Profiles

### Directors/Heads/VPs

- » Associate Director of Banking for Energy Transition
- » Co-Head of Renewables & Storage
- » Commercial Director
- » Deputy Head of Business Development
- » Director of Automotive Transformation
- » Director of Commercial Asset Management
- » Director of Development
- » Director of Energy Storage
- » Director of European Power & Gas Trading
- » Director of Finance
- » Director of Grid & Policy
- » Director of Policy, Europe, Middle East & Africa
- » Director of Project Finance
- » Director of Project Finance
- » Director of Relationship Management
- » Director of Sales
- » Director of Sales Europe, Middle East & Africa
- » Director of Strategy
- » Director of System Design & Innovation
- » Executive Director of Banking for Energy Transition
- » Executive Director of Project Finance
- » Executive Director, Germany
- » Global Head of Markets
- » Head of Application Engineering, Large Scale Central Europe
- » Head of Battery Energy Storage System
- » Head of Battery Vertical
- » Head of Business Development
- » Head of Business Development & Regulatory Affairs
- » Head of Business Development, Germany
- » Head of Co-Development Solar, Germany, Austria, Switzerl& Benelux
- » Head of Development

### C-Level Attendees

- » Chief Business Development Officer
- » Chief Commercial Officer
- » Chief Development Officer
- » Chief Executive Officer
- » Chief Executive Officer & Co-Founder
- » Chief Financial Officer
- » Chief Information Officer
- » Co-Founder & Chief Executive Officer
- » Country Head
- » Country Manager, Direct Access
- » Country Manager, Germany
- » Founder & Chief Executive Officer
- » Founder Director
- » Founder's Associate
- » Partner & Head of Investment Europe
- » President

15%

35%

30%

20%

### Managers & Senior Managers

- » Account Manager
- » Asset Manager
- » Associate
- » Associate Consultant
- » Associate Project Finance
- » Automation & Digital Business Manager
- » Battery Energy Storage System Project Manager
- » Business Development Manager
- » Business Development Manager, Battery Energy Storage System
- » Business Development Manager, Large Scale Energy Storage
- » Business Development Manager, Storage
- » Commercial Associate
- » Commercial Manager
- » Community Lead Sales
- » Contract Manager
- » Deal Originator & Structurer
- » European Sales Executive
- » Finance Advisor
- » General Manager
- » Global Strategic Account Manager
- » Growth & Strategy Manager
- » Growth Manager
- » Investment Manager
- » Key Account Manager
- » Large Scale Energy Storage Key Account Manager
- » Manager, Strategy & Corporate Development
- » Marketing Manager
- » Markets & Regulation Manager
- » Origination Manager Photovoltaic & Battery Energy Storage System
- » Power Purchase Agreement Origination Manager

### Market Analysts & Other Experts

- » Analyst
- » Asset Development Associate
- » Automotive & Electrification Expert
- » Battery Energy Storage System Originator
- » Battery Passport Expert
- » Consultant
- » Country Lead for Power Purchase Agreement & Battery Energy Storage System Transaction in Germany
- » Country Lead, Germany
- » Electrical Engineer
- » Energy Market Analyst
- » Energy Storage & Distributed Generation Expert
- » European Business Development Lead
- » Expert for Ancillary Services Markets
- » Expert for Battery Storage Systems
- » Flexibility & Storage Originator
- » Flexibility Originator
- » Flexibility Structurer
- » Grid Expert
- » Investment Associate
- » Lead Energy Storage Advisor
- » Market Analyst
- » Power Purchase Agreement Lead, Europe & Japan
- » Principal Advisor Structured Finance
- » Product & Applications Team Leader
- » Project Development Associate
- » Research Associate
- » Return Energy
- » Senior Analyst, Battery Energy Storage System Lead
- » Technical Engineer
- » Technical Lead, Battery Energy Storage System
- » Technical Project Engineer
- » Technical Solution Engineer
- » Value Chain Localisation Engineer

# Our Forthcoming Events Include:



## Energy Storage SERIES

Energy Storage Summit <b>Central Eastern Europe</b>	23 - 24 September 2025 Warsaw, Poland
Energy Storage Summit <b>Asia</b>	7 - 8 October 2025 Manila, Philippines
Energy Storage Summit <b>Latin America</b>	14 - 15 October 2025 Santiago, Chile
Energy Storage Summit <b>India</b>	31 Oct - 1 November 2025 New Delhi, India
Energy Storage Awards	20 November 2025 London, UK
Energy Storage Summit	24 - 25 February 2026 London, UK
Energy Storage Summit <b>Australia</b>	17 - 18 March 2026 Sydney, Australia
Energy Storage Summit <b>USA</b>	24 - 25 March 2026 Dallas, Texas
Energy Storage Summit <b>Middle East</b>	7 - 9 April 2026 Dubai, UAE

[View our Energy Storage Summit Series >](#)



## Battery Asset Management SERIES

Battery Asset Management <b>Australia</b>	26 - 27 August 2025 Sydney, Australia
Battery Asset Management <b>UK &amp; Ireland</b>	14 - 15 October 2025 London, UK
Battery Asset Management <b>USA</b>	11 - 12 November 2025 San Diego, CA, USA
Battery Asset Management <b>Europe</b>	2 - 3 December 2025 Rome, Italy

[View our Battery Asset Management Series >](#)

## Our Co-located Shows

THE **BATTERY SHOW**  
INDIA



THE **BATTERY SHOW**  
EUROPE

30 Oct - 1 Nov 2025  
India Expo Mart &  
Centre, Greater Noida

7-9 April 2026  
Dubai World Trade  
Centre, UAE

9-11 June 2026  
Stuttgart, Germany

# Join us next year!



At THE BATTERY SHOW

by informa ...

**9-11 June 2026 | Messe Stuttgart, Germany**

Contact the team to find out more about  
sponsoring, speaking or attending in 2026

[sm.energystorage@informa.com](mailto:sm.energystorage@informa.com) 



# Energy Storage

## NEWS

### Unrivalled News Coverage

In-depth analysis on important topics and industry developments, covering notable projects, business models, policies and regulations, technical innovations and more, makes the website, with a dedicated team of full-time editors and writers located around the globe, an essential resource for anyone within the energy storage value chain.

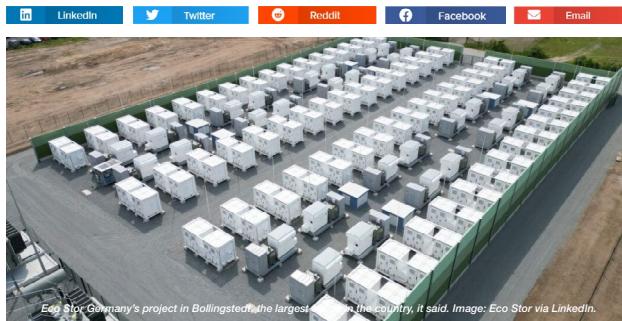
#### FEATURES

### Eco Stor puts largest BESS in Germany online, former majority owner building Finland project

By Cameron Murray

June 6, 2025

Europe, Grid Scale, Business, Technology



Eco Stor Germany's project in Bollingstedt, the largest BESS in the country, it said. Image: Eco Stor via LinkedIn.

Owner-operator Eco Stor has connected what it claimed is the largest BESS in Germany to the grid, while its former majority owner is going to build a BESS in Finland.

The inauguration of the 103.5MW/238MWh battery energy storage system (BESS) project in Bollingstedt, Schleswig-Holstein, was announced yesterday (5 June) by the company on LinkedIn. It has been developed and deployed in partnership with developer EPW.

#### NEWS

### Entrix to optimise MEAG's 231MWh fully-merchant Germany BESS

By Cameron Murray

June 5, 2025

Europe, Grid Scale, Software & Optimisation, Business, Technology

[LinkedIn](#) [Twitter](#) [Reddit](#) [Facebook](#) [Email](#)



Delegates at the Energy Storage Summit Germany 2025, where the future of BESS was a huge topic. Entrix's stand is just visible behind the Solar Media.

Asset manager MEAG has acquired a 92.5MW/231MWh BESS in Germany, fully managed by Entrix, which will trade in the electricity market.

MEAG, the asset manager of insurance firms Munich Re and ERGO Group, has commissioned a Metelen battery energy storage system (BESS). Optimisation firm Entrix will manage the plant, North Rhine-Westphalia, once it becomes operational in the second half of 2025.

#### NEWS

### Germany: Regulatory challenges and uncertainty threaten Europe's 'hottest' energy storage market

By Cameron Murray

June 3, 2025

Europe, Grid Scale, Policy, Business, Market Analysis

[LinkedIn](#) [Twitter](#) [Reddit](#) [Facebook](#) [Email](#)



Germany is regularly described as Europe's hottest market for energy storage, but its current regulatory framework is holding it back and changes down the line are also a concern.

That was the message from the opening panel at our publisher Solar Media's inaugural Energy Storage Summit Germany, which kicked off today (3 June) in Stuttgart.

For further details on advertising or sponsorship opportunities with Energy-Storage.news, please email us

#### NEWS

### Samsung SDI signs large-scale battery storage supply deal with Germany's Tesvolt

By Andy Colthorpe

June 12, 2025

Europe, Grid Scale, Distributed, Business, Products, Software & Optimisation

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Tesvolt and Samsung SDI executives at the Energy Storage Summit Germany 2025, where the two companies announced this week. Image: Solar Media.

Samsung SDI will supply megawatt-scale battery storage solutions to Germany-headquartered commercial and industrial (C&I) segment specialist Tesvolt.

The South Korean battery manufacturer and storage system technology provider announced the supply deal yesterday (11 June) for two products in the company's Samsung Battery Box (SBB) containerised 20-foot battery energy storage system (BESS) enclosure range.

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Visit: [energy-storage.news](http://energy-storage.news)

# Meet the Team & Get Involved



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